

# ALERT LOGIC CASE STUDY

## Alert Logic Makes PCI Compliance Easy for the Philharmonic Center for the Arts

### The Challenge

The Philharmonic Center for the Arts in Naples, Florida, is home to the 85-piece Naples Philharmonic Orchestra. The 99,000-square-foot center is the premier performing arts hall in Southwest Florida and hosts more than 400 events annually, including world-class dance, opera, classical and popular music and Broadway musicals. The center includes a 1,425-seat main hall, a 200-seat black box theater and four museum-quality art galleries. The 30,000 square foot Museum of Art includes 15 galleries, and is dedicated to displaying world-class painting, sculpture, drawing and other art forms.

For the past six years, network administrator Anthony Garmont has watched the center's IT infrastructure grow from one to ten servers, including four SQL servers. With 100 desktop systems serving 420 full- and part-time employees, Garmont must support and ensure the network's security, including four different Point-of-Sale systems.

"We pretty much run the gamut from the IT standpoint," Garmont said. "It's a corporate environment that includes a marketing department, development, full-on finance department and four different Point-of-Sales with two retail stores in our museums, a buffet restaurant and a café, plus our ticketing sales systems."

### The Solution

Since the non-profit Philharmonic Center for the Arts is donation-driven, Garmont knew that any potential security incident would be extremely detrimental to the center's image. "People who donate their money expect a certain amount of discretion. A security incident would look very bad," he noted.

Garmont also wanted to gain a comprehensive view of his network traffic. "I didn't know if I had machines with malware. I was very afraid and just didn't know," he added. "I wanted to protect us and have more visibility into our network. If something did happen, I wanted the information to be there, readily available."

With that in mind, Garmont began to research on-demand network protection solutions. With Alert Logic, he discovered that a network threat sensor could be placed on his network that would be remotely monitored by GIAC security experts in Alert Logic's SOC. "After I discussed the issues of PCI compliance, my boss decided we couldn't afford not to do this. The alternative was to go out and buy \$50,000 worth of software, but then I wouldn't even have the time to manage it," Garmont said.

Garmont considered and rejected more costly traditional solutions since they would only address a single part of his internal network security. "We didn't have the resources to deploy the solution and keep it running. We required a hosted solution and a threat monitoring service," he said.

#### Client



PHILHARMONIC CENTER *for the* ARTS

#### Location

Naples, FL

#### Industry

Nonprofit, arts and education

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### The Results

Alert Logic's Threat Manager product provides the center with affordable, reliable, hassle-free network intrusion protection, vulnerability assessment and compliance automation. The ActiveWatch service provides 24x7 threat monitoring by security experts.

"Alert Logic's ability to monitor and manage the solution remotely has made it more cost effective for us," explained Garmont. Alert Logic's product portal is accessible from any browser, and is designed to look and behave like it is an on-premise product even though most of the solution's "moving parts" are hosted in Alert Logic's datacenter.

Alert Logic's threat detection and analysis is Garmont's favorite product capability. "Just to be able to log in and see what's happening on my network is impressive. I can see what kind of traffic is coming in and out of the network. Before, I didn't know if there were attacks on my firewall 100 times a day or once a month. I had no idea. Now, I can see there's a couple here or a couple there and the Threat Manager product rates them for me. I can then drill down and see exactly what they are," Garmont noted.

Garmont is also impressed with Alert Logic's vulnerability scanning. "On my first vulnerability scan, there were 200-300 patches missing on a server that runs our call center solution. At least now, I know it's vulnerable. It's opened my eyes to it."

### About Philharmonic Center for the Arts

The non-profit Philharmonic Center for the Arts in Naples, Florida, home of the Naples Philharmonic Orchestra, is the premier performing arts hall in Southwest Florida, hosting more than 400 events a year including world class dance, opera, classical and popular music and Broadway musicals. The center features both the performing and visual arts in a single complex and also hosts a resident orchestra.

The mission of the Philharmonic Center is to enrich the cultural fiber of Southwest Florida by presenting a full schedule of international-caliber performing and visual arts, and offering outreach and education programs for the community.

### About Alert Logic

Alert Logic's patented solutions are the smartest choice for over-regulated businesses with underfunded IT departments to secure networks and ensure compliance. Its cloud-powered managed solutions combine intrusion protection, vulnerability assessment, log management and 24x7 threat surveillance, and are designed to maximize revenue and profit opportunities for service providers and hosting partners. Enterprises experience a solution that addresses network security and compliance requirements at a low price point, with little dependency on IT resources. Alert Logic is based in Houston, Texas and was founded in 2002. More information about Alert Logic can be found at [www.alertlogic.com](http://www.alertlogic.com).

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