

SOLUTION OVERVIEW:

ALERT LOGIC FOR SOFTWARE-AS-A-SERVICE PROVIDERS

The Software-as-a-Service (SaaS) market is hyper-competitive; business and consumer customers have a wide range of choice for SaaS-delivered solutions for all requirements.

The SaaS model depends on trust. As a SaaS provider, are potential customers confident they can trust you with their data? Demonstrating how you secure your SaaS solution helps deliver trust and is critical to comprehend when bringing your offer to market

Alert Logic's service allows you to focus on your business through a cost-effective, advanced and quick-to-deploy security service, delivering significant business benefits and maximizing revenue.

ACCELERATE YOUR TIME TO MARKET

Research has shown that as many as 88% of organizations are currently engaged in, or plan to adopt, cloud and SaaS solutions.¹ This applies across all industries.

Getting into the market with a stable and secure solution as quickly as possible can make all the difference, so choosing the right security solution is critical. Any technology solution that relies on your own staff to configure and tune can take several months to get up and running and requires on-going management that drains resources from business-critical projects. While you owe it to your investors to have a secure solution, they are funding your core business, not the need to source security expertise.

Alert Logic's solutions can deploy in any of the major public cloud platforms as well as in traditional architectures. With seamless integration into your delivery pipeline and our managed onboarding, your team's security value is delivered from day one.

With Alert Logic MDR Professional you can achieve immediate visibility of your systems combined with continuous assessment of vulnerabilities and configuration problems to deliver assurances that your solution is fit for purpose. Detection systems driven by our threat intelligence teams and monitored 24/7 by our global security operations teams ensure your systems are always being watched for attempted attacks; we commit to notifying you within 15 minutes of any attacks and work with you to stop them in their tracks.

Learn more about **Alert Logic MDR Professional** at www.alertlogic.com/professional

“With Alert Logic, we save time by only having to deal with the curated security issues that Alert Logic throws our way. My team can focus on what’s most important to our business... delivering the best product possible, as fast as possible.”

Iain Clarke, CISO: All of Us Financial

ACHIEVE SCALABILITY FOR SUSTAINED GROWTH

As a SaaS provider, you will be at the forefront of digital transformation. The solution you deliver to your customer will be advancing rapidly and new components will be introduced regularly.

In security, change introduces risk into a system. To mitigate that risk, visibility of exposure and monitoring of systems needs to be adaptable and ready to go. We manage the security detection content and tuning for our customers, analyzing network traffic and more than 60 billion log messages each day, providing coverage across your entire attack surface.

With Alert Logic MDR Enterprise we provide all the benefits of Alert Logic MDR Professional with a designated security expert for more individualized protection, delivering tailored reporting and consultation, threat hunting, and proactive tuning and sensor optimization.

Learn more about **Alert Logic MDR Enterprise** at www.alertlogic.com/enterprise

COST EFFECTIVE COMPLIANCE

Your solution may require you to achieve a specific compliance mandate to operate or not, but either way, measurement against industry standards is one of the best ways of both demonstrating your level of security and measuring that internally.

The security capabilities of a SaaS provider are often reviewed as part of a customer's decision-making process, making robust security and adherence to trusted compliance standards, such as SOC 2, a key buying criteria, and an opportunity to differentiate from competitors.

Alert Logic delivers a solution that provides asset discovery, vulnerability assessment, threat detection, and application security. Our solution can help you achieve compliance across multiple requirements and improve your audit preparation.

We are a PCI-approved scan vendor and provide PCI ASV Program support within a framework that allows you to choose the most appropriate level of protection for each of your assets, ensuring you have the right coverage and can achieve the desired security outcome, at the best possible cost for your business.



Learn more about our **flexible coverage** at www.alertlogic.com/mdr

“The Alert Logic people perform as if they are an extension of my internal staff, but I gain the efficiencies associated with outsourced services. Also, using Alert Logic’s managed threat defense solution in conjunction with our other security measures, helped us to demonstrate compliance with the PCI Data Security Standard and pass the audit.”

Wyman Lewis, Director of Information Security, GSI Commerce

OPERATIONAL EFFICIENCY

One of the key benefits to your customers, gained by using your SaaS solution, is more efficient operations. A reduction in infrastructure and point solutions brings an increase in IT resource efficiency and reduced costs overall.

Through using a SaaS-delivered security solution, your business can benefit in the same way; improved productivity for IT, legal, compliance, and business teams can mean dramatically improved operational efficiency.

Alert Logic has been delivering threat detection and other security services since 2002, and now provides Managed Detection and Response (MDR) to over 4000 organizations. Our experience means that our technology and processes are integrated seamlessly, enabling us to smoothly deliver our services to customers.

COMPETITIVE ADVANTAGE

SaaS is the most mature of cloud services and the one with the greatest market penetration. It is therefore significant that fewer people thought SaaS to be a higher risk than on-premises alternatives¹.

The ability to provide a prospective or existing customer with detailed evidence that your company has robust security controls, allowing you to focus on your ability to deliver, can be the deciding factor in winning new business and retaining customers when it's time to renew their subscription.

Managed Detection and Response from Alert Logic combines purpose-built technology with a team of security experts, to provide a cost-effective, advanced and quick to deploy security service. We provide best-in-class capabilities that will put your customers at ease without the need for heavy investment in tools or resources, helping you to create and optimize revenue.

ESSENTIALS

Combat your risk of exposure to threats and protect your endpoints.

HYBRID ASSET DISCOVERY

VULNERABILITY SCANNING

CLOUD CONFIGURATION CHECKS

ENDPOINT DETECTION & RESPONSE

PCI DSS AND ASV PROGRAM SUPPORT

PROFESSIONAL

Comprehensive 24/7 security visibility, protection, and reporting.

24/7 THREAT MANAGEMENT

15-MINUTE ESCALATION SLA

NETWORK MONITORING

LOG MANAGEMENT & MONITORING

CLOUD CHANGE MONITORING

USER BEHAVIOR MONITORING

ENTERPRISE

Threat Hunting, individualized protection and customized response.

ASSIGNED SECURITY EXPERT

THREAT HUNTING

PROACTIVE TUNING & OPTIMIZATION

WEEKLY REVIEW

EXTENDED SECURITY INVESTIGATIONS

SECURITY POSTURE REVIEW

VISIT WWW.ALERTLOGIC.COM/MDR TO LEARN MORE

1 – Nominet Cloud Security Report 2019