



LAUNCHPAD

FOR AWS MSSP_s PROGRAM

Level Up Your AWS Partnership

Program Overview

Alert Logic, in collaboration with AWS, has earned the AWS Level 1 Managed Security Service Provider (MSSP) distinction for successfully meeting or exceeding the 10 managed security service (MSS) specializations.

Partners that achieve this distinction validate their company's expertise to protect and monitor AWS environments as a 24/7 fully managed service, enabling them to provide additional valuable services to clients by supplementing their existing security staff.

Alert Logic is committed to working with partners who are passionate about growing their MSP business and will work closely helping them achieve the AWS Level 1 MSSP competency. This includes:

- Fast-track onboarding and enablement
- Reduced commitment requirements in the Alert Logic MSP program
- Joint development and submission of AWS Level 1 MSSP technical audit

Partner Benefits:

By participating in this program, your organization is eligible to:

- Receive Alert Logic MDF (Marketing Development Funds) to run AWS-focused marketing campaigns
- Collect AWS MDF for GTM Launch campaign with AWS and Alert Logic
- Acquire AWS infrastructure credits for customer incentives and/or demand generation activities
- Be listed and promoted in AWS Marketplace

Qualifying Criteria:

- Advanced or Premier level APN Consulting Partner
- APN MSP Program member
- Alert Logic MSP Program member
- Based in North America or United Kingdom

THE 10 MSS SPECIALIZATIONS SPAN SIX SECURITY DOMAINS:

1. Vulnerability management
2. Cloud security best practices and compliance
3. Threat detection and response
4. Network security
5. Host and endpoint security
6. Application security

"Alert Logic provides us the most value from a collection of security services that solve the specific security needs of our customers, which freed us up to staff other areas."

JARRET RAIM

Chief Information Security Officer



To learn more about this program please [contact your Partner Account Manager.](#)

